

# Consolidated Income Statement and Consolidated Comprehensive Income Statement

	<b>FY2022</b> Fiscal year ending March 2022 (Million yen)	<b>FY2023</b> Fiscal year ending March 2023 (Million yen)	<b>FY2023</b> Fiscal year ending March 2023 (Thousands of U.S. dollars) 1US\$=133.54
<b>Net sales</b>	70,789	<b>83,869</b>	<b>628,044</b>
<b>Cost of sales</b>	40,479	<b>46,492</b>	<b>348,150</b>
<b>Gross income</b>	30,310	<b>37,376</b>	<b>279,886</b>
<b>SG&amp;A expense</b>	20,638	<b>23,315</b>	<b>174,592</b>
<b>Operating income</b>	9,672	<b>14,060</b>	<b>105,287</b>
<b>Non-operating income</b>			
Interest and dividends received	38	<b>100</b>	<b>749</b>
Investment gain under the equity method	96	<b>45</b>	<b>337</b>
Foreign exchange gain	722	<b>467</b>	<b>3,497</b>
Other	272	<b>326</b>	<b>2,441</b>
Total non-operating income	1,129	<b>938</b>	<b>7,024</b>
<b>Non-operating expenses</b>			
Interest expense	131	<b>107</b>	<b>801</b>
Derivative loss	30	<b>170</b>	<b>1,273</b>
Derivative valuation loss	105	—	—
Other	135	<b>318</b>	<b>2,381</b>
Total non-operating expenses	403	<b>596</b>	<b>4,463</b>
<b>Ordinary income</b>	10,398	<b>14,403</b>	<b>107,855</b>
<b>Extraordinary income</b>			
Gain on sale of fixed assets	911	<b>32</b>	<b>240</b>
Gain on sale of investment securities	—	<b>119</b>	<b>891</b>
Gain on reversal of stock acquisition rights	22	<b>31</b>	<b>232</b>
Total extraordinary income	933	<b>183</b>	<b>1,370</b>
<b>Extraordinary losses</b>			
Loss on sale of fixed assets	5	<b>5</b>	<b>37</b>
Loss on disposal of fixed assets	56	<b>50</b>	<b>374</b>
Loss on subsidiary restructuring	—	<b>129</b>	<b>966</b>
Total extraordinary losses	61	<b>185</b>	<b>1,385</b>
<b>Net income before income taxes</b>	11,270	<b>14,401</b>	<b>107,840</b>
<b>Income taxes - current</b>	3,603	<b>4,480</b>	<b>33,548</b>
<b>Income taxes - deferred</b>	(168)	<b>(186)</b>	<b>(1,393)</b>
<b>Total income taxes</b>	3,435	<b>4,293</b>	<b>32,148</b>
<b>Net income</b>	7,835	<b>10,107</b>	<b>75,685</b>
<b>Net loss attributable to non-controlling shareholders</b>	(60)	<b>(37)</b>	<b>(277)</b>
<b>Net income attributable to owners of parent company</b>	7,896	<b>10,144</b>	<b>75,962</b>

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<b>Net income</b>	7,835	<b>10,107</b>	<b>75,685</b>
<b>Other comprehensive income</b>			
Valuation difference on other securities	(46)	<b>(17)</b>	<b>(127)</b>
Exchange translation adjustment account	2,200	<b>2,725</b>	<b>20,406</b>
Remeasurements of defined benefit plans	10	<b>(39)</b>	<b>(292)</b>
Other comprehensive income	2,164	<b>2,669</b>	<b>19,987</b>
<b>Comprehensive income</b>	9,999	<b>12,776</b>	<b>95,672</b>
(Breakdown)			
Comprehensive income attributable to owners of parent company	10,060	<b>12,813</b>	<b>95,949</b>
Comprehensive income attributable to non-controlling interests	(60)	<b>(37)</b>	<b>(277)</b>

# Consolidated Balance Sheet

	FY2022 Fiscal year ending March 2022 (Million yen)	FY2023 Fiscal year ending March 2023 (Million yen)	FY2023 Fiscal year ending March 2023 (Thousands of U.S. dollars) 1US\$=133.54
<b>Assets</b>			
<b>Current assets</b>			
Cash and deposits	17,896	18,408	137,846
Notes and accounts receivable - trade	11,402	12,987	97,252
Electronically recorded monetary claim	892	1,022	7,653
Merchandise and manufactured goods	7,767	11,777	88,191
Work in progress	1,959	2,323	17,396
Raw materials and supplies	5,845	6,555	49,086
Other	1,426	1,466	10,978
Allowance for doubtful accounts	(19)	(23)	(172)
Total current assets	47,171	54,518	408,252
<b>Fixed assets</b>			
<b>Tangible fixed assets</b>			
Buildings and structures (net amount)	9,652	9,843	73,708
Machinery, equipment and vehicles (net amount)	2,875	3,513	26,307
Tools, equipment and supplies (net amount)	1,609	1,727	12,932
Land	5,797	5,848	43,792
Lease assets (net amount)	211	190	1,423
Right-of-use assets (net amount)	1,061	1,754	13,135
Construction in progress	1,018	887	6,642
Total tangible fixed assets	22,227	23,766	177,969
<b>Intangible fixed assets</b>			
Trademark rights	2,383	2,411	18,055
Customer-related assets	7,587	7,634	57,166
Software	1,064	1,138	8,522
Goodwill	11,593	11,636	87,135
Other	62	63	472
Total intangible fixed assets	22,691	22,885	171,372
<b>Investments and other assets</b>			
Investment securities	419	601	4,501
Long-term loans	114	49	367
Retirement benefit assets	326	318	2,381
Deferred tax assets	1,343	1,490	11,158
Other	702	641	4,800
Allowance for doubtful accounts	(36)	(36)	(270)
Total investments and other assets	2,870	3,065	22,952
Total fixed assets	47,789	49,717	372,300
<b>Total assets</b>	<b>94,960</b>	<b>104,235</b>	<b>780,553</b>

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<b>Liabilities</b>			
<b>Current liabilities</b>			
Notes and accounts payable - trade	5,186	4,916	36,813
Electronically recorded monetary debt	2,183	1,948	14,587
Short-term borrowing	3,800	5,000	37,442
Long-term borrowing to be repaid within one year	2,105	11,935	89,374
Lease obligations	360	497	3,722
Accounts payable	809	1,040	7,788
Accrued expenses	2,803	2,969	22,233
Income taxes payable	2,626	1,911	14,310
Contract liabilities	584	686	5,137
Deposit	207	156	1,168
Product warranty reserve	40	37	277
Other	953	959	7,181
Total current liabilities	21,660	32,059	240,070
<b>Fixed liabilities</b>			
Long-term borrowing	18,260	6,525	48,862
Lease obligations	962	1,530	11,457
Deferred tax liabilities	2,799	3,007	22,518
Reserve for retirement benefits for directors	45	50	374
Retirement benefit liabilities	1,577	1,557	11,659
Asset retirement obligations	90	120	899
Other	556	571	4,276
Total long-term liabilities	24,291	13,362	100,060
<b>Total liabilities</b>	<b>45,951</b>	<b>45,422</b>	<b>340,138</b>
<b>Net assets</b>			
<b>Shareholders' equity</b>			
Common stock	10,056	10,056	75,303
Capital surplus	9,231	9,397	70,368
Retained earnings	34,022	40,532	303,520
Treasury stock	(7,759)	(7,299)	(54,658)
Total shareholders' equity	45,551	52,687	394,541
<b>Accumulated other comprehensive income</b>			
Unrealized gains on other marketable securities	42	24	180
Foreign currency translation adjustments	3,061	5,787	43,335
Remeasurements for retirement benefits	6	(33)	(247)
Total accumulated other comprehensive income	3,109	5,778	43,268
<b>Stock acquisition rights</b>	<b>311</b>	<b>347</b>	<b>2,598</b>
<b>Non-controlling interests</b>	<b>37</b>	<b>—</b>	<b>—</b>
<b>Total net assets</b>	<b>49,008</b>	<b>58,813</b>	<b>440,415</b>
<b>Total liabilities and net assets</b>	<b>94,960</b>	<b>104,235</b>	<b>780,553</b>

# Consolidated Cash Flow Statement

	FY2022 Fiscal year ending March 2022 (Million yen)	FY2023 Fiscal year ending March 2023 (Million yen)	FY2023 Fiscal year ending March 2023 (Thousands of U.S. dollars) 1US\$=133.54		FY2022 Fiscal year ending March 2022 (Million yen)	FY2023 Fiscal year ending March 2023 (Million yen)	FY2023 Fiscal year ending March 2023 (Thousands of U.S. dollars) 1US\$=133.54
<b>Cash flows from operating activities</b>				<b>Cash flows from investing activities</b>			
Net income before income taxes	11,270	14,401	107,840	Payments into time deposits	(2,360)	(3,523)	(26,382)
Depreciation	3,264	3,544	26,539	Proceeds from withdrawal of time deposits	1,688	3,116	23,334
Loss on subsidiary restructuring	—	129	966	Payments for acquisition of tangible fixed assets	(1,718)	(2,586)	(19,365)
Loss (gain) on sale of investment securities	—	(119)	(891)	Proceeds from sale of tangible fixed assets	1,656	42	315
Goodwill amortization	897	887	6,642	Payments for acquisition of intangible fixed assets	(287)	(338)	(2,531)
Increase (decrease) in allowance for doubtful accounts	(31)	2	15	Payments for acquisition of investment securities	(6)	(144)	(1,078)
Increase or decrease in retirement benefit assets and liabilities	(77)	(87)	(651)	Proceeds from sale of investment securities	—	182	1,363
Interest and dividends received	(38)	(100)	(749)	Payments for business acquisition	(420)	—	—
Interest expense	131	107	801	Proceeds from collection of long-term loans	64	63	472
Foreign exchange loss (gain)	(252)	(403)	(3,018)	Other	(2)	76	569
Investment loss (gain) under the equity method	(96)	(45)	(337)	Cash flows from investing activities	(1,386)	(3,110)	(23,289)
Increase (decrease) in product warranty reserve	23	(4)	(30)	<b>Cash flows from financing activities</b>			
Derivative loss (gain)	105	103	771	Increase in short-term borrowing	20,650	26,100	195,447
Loss (gain) on sale of fixed assets	(906)	(26)	(195)	Repayment of short-term borrowing	(21,700)	(24,900)	(186,461)
Loss on disposal of fixed assets	56	50	374	Increase in long-term borrowing	—	200	1,498
Decrease (increase) in sales receivable	(1,831)	(1,477)	(11,060)	Repayment of long-term borrowing	(2,730)	(2,105)	(15,763)
Decrease (increase) in inventories	(3,031)	(4,471)	(33,481)	Payments for acquisition of treasury stock	(2,453)	(1)	(7)
Increase (decrease) in advance payment	(157)	—	—	Cash dividends paid	(1,948)	(3,628)	(27,168)
Increase (decrease) in contract liabilities	584	73	547	Proceeds from non-controlling shareholders	98	—	—
Decrease (increase) in accounts receivable	15	4	30	Repayment of lease obligations	(514)	(523)	(3,916)
Increase (decrease) in trade payable	1,425	(554)	(4,149)	Other	20	454	3,400
Increase (decrease) in accounts payable	74	22	165	Cash flows from financing activities	(8,578)	(4,403)	(32,971)
Increase (decrease) in accrued expenses	96	77	577	<b>Effect of exchange rate changes on cash and cash equivalents</b>	507	369	2,763
Increase (decrease) in consumption taxes receivable/payable	(211)	45	337	<b>Net increase (decrease) in cash and cash equivalents</b>	194	(133)	(996)
Increase (decrease) in deposit	(67)	(50)	(374)	<b>Cash and cash equivalents at beginning of year</b>	15,009	15,203	113,846
Other	(26)	84	629	<b>Cash and cash equivalents at end of year</b>	15,203	15,070	112,850
Subtotal	11,216	12,191	91,291				
Interest and dividend income received	63	118	884				
Interest expense paid	(132)	(107)	(801)				
Income taxes	(1,495)	(5,193)	(38,887)				
Cash flows from operating activities	9,652	7,009	52,486				