

Company Introduction

Tokyo Stock Exchange Prime Market Securities Code: 6652

Company Profile



Company Name : IDEC Corporation

Representative : Toshiyuki Funaki, Chairman and CEO

■ Founding : 1945

Location : 2-6-64 Nishimiyahara, Yodogawa, Osaka, Japan

Capital : 10 billion yen

Number of employees : 3,186 (FY2023)

(consolidated)

Listed exchange : Tokyo Stock Exchange Prime Market





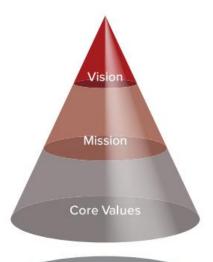
IDEC Group's Purpose & Philosophy



[Purpose]

Create the optimum environment for humans and machines, and to achieve safety, ANSHIN*, and well-being for people around the world.

* ANSHIN denotes a sense of trust and assurance without any fear or stress



Management with Respect for Humanity

[The IDEC Way]

Vision

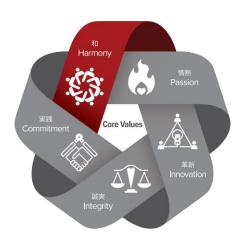
Pioneer the new norm for a safer and sustainable world.

Mission

To create the optimum environment for humans and machines.

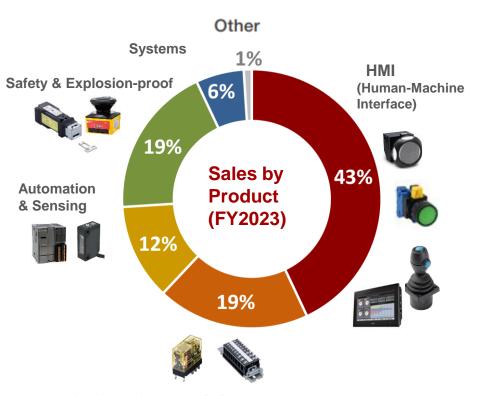
Core Values

Core Values



Business Features





- Based on the premise that people make mistakes and machines break down, we develop products that can "protect human lives" even in unforeseen circumstances.
- Global development in the "Factory Automation (FA) & Control Equipment" industry, focusing on HMI products that serve as a point of contact between humans and machines.
- We have a lineup of more than 100,000 models of various control devices to meet various needs.

History of the IDEC Group



83.9 billion yen

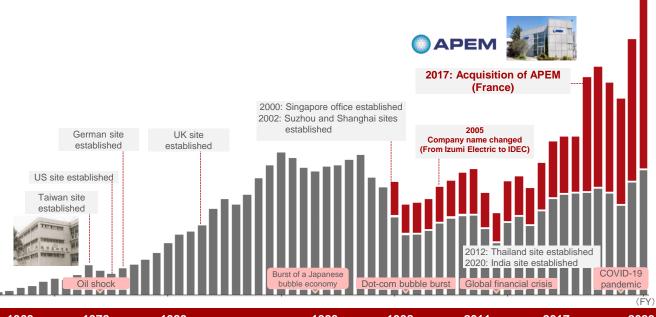


- Net sales
- Overseas sales

1945: Founded in Osaka







1950 1953 1958 1969 1972 1989 1993 1998 2011 2017 2023



SB metallic switch box



Explosion protection illumination unit



Small control unit



SPS type stepping programmer



Industrial relay



Operator interface



MICRO-1 programmable controller



Interlock switch



Enabling device



Small control unit



APEM products



Touchless switch

Recent M&As and Business Alliances









ez-Wheel (France) joined the IDEC Group [AGV/AMR solution]

2018

IDEC ALPS Technologies Co., Ltd. was established as a joint venture company with ALPS ALPINE CO., LTD. [Sensing technology]

IDEC FACTORY SOLUTIONS CORPORATION acquired factory automation business from Squse Co., Ltd. [System development]

A strategic partnership agreement was concluded with 2019 Weidmüller (Germany) [Push-in technology]

> Tokyo Sensor Co., Ltd. joined the IDEC Group [Safety-related products]

2017

APEM (France) joined the IDEC Group [HMI]

Innovation by

Welcat Inc. joined the IDEC Group [Automatic identification devices]

■IDEC :: Weidmüller 3€

2023



welcat

Target Industries of IDEC and APEM



Expansion of Target Markets Through The Acquisition of APEM





Market centered on the FA industry





Special vehicle Defense/Aerospace Material handling





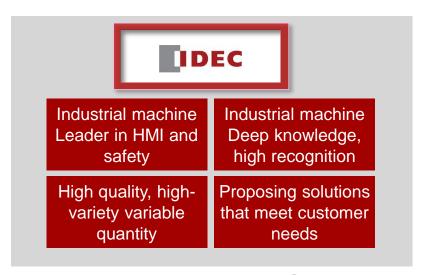
Roadmap for Business Structure and Reorganization of Bases



					Production	Sale Logistics
Japan			Tsukuba production site closed		New factory of IDEC Factory Solutions started operation	
oapan			Assemble Center establishment	Spin-off of sales departments and consolidation of sales offices		
Greater China		New logistics Center establishment	IDEC and APEM Integration of sales sites	Operation of new factory in Taiwan / Suzhou factory relocated		cs hub site ablished
Asia Pacific			India sale site establishment	Australia Sales site closed	IDEC and APEM sales network restructuring	
EMEA	APEM France factory integration	APEM UK factory integration				APEM Tunisia ctory integration
	APEM Logistics site integration	IDEC and APEM Integration of sales sites	IDEC and APEM logistics site integration		APEM's Reorganization of logistics sites	
USA	APEM USA factory integration		Sales of IDEC products started by APEM distributors		Promotion of sales strategies to expand synergies APEM's logistics site integration	
USA						
	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023

Joint Venture with Alps Alpine Co., Ltd. Established







Shared strengths as HMI leaders

+

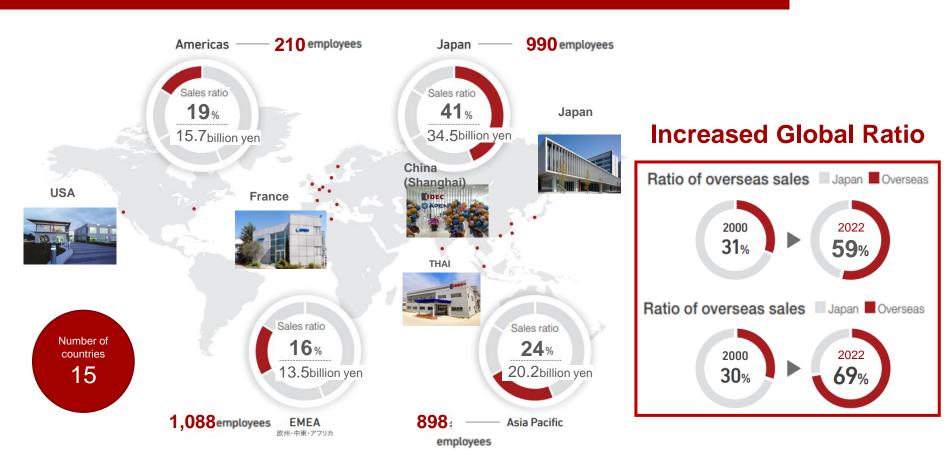
Proposal of optimal solutions utilizing the unique knowledge of both



Established a joint venture company aiming to establish a highly profitable business

Global Network (2022)





What are IDEC's competitive advantages and strengths?

Competitive Advantages and Strengths of IDEC (1)

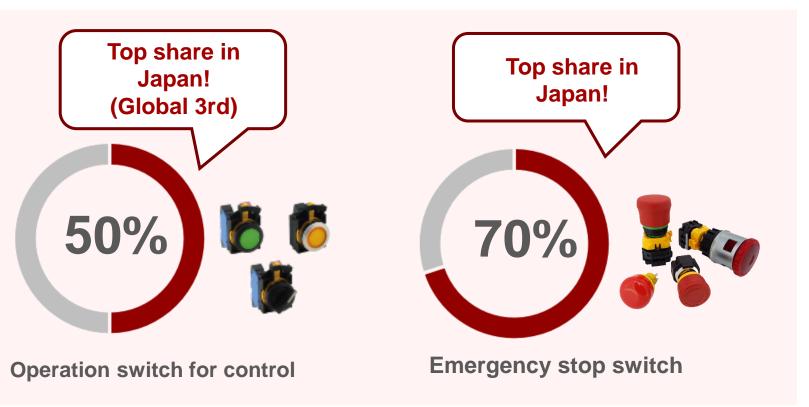




- We have a wide product lineup of control devices and sell them to various industries and customers.
- Our lineup of models are used in the tens of thousands. According to their specific applications, they are made to meet the high standards in each country, as well as the high demands for quality and safety. so entry barriers are high.
- Focusing on developing solutions that meet customer needs by leveraging a wide range of products

Competitive Advantages & Strengths of IDEC (1)





Fiscal 2021 results (in-house research)

Competitive Advantages and Strengths of IDEC (2)



- Since our founding, we have actively participated in product development based on safety DNA and the creation of international standards.
 - Adopting an interlock mechanism to protect the safety of workers in the SB-type metal box switch developed in 1950, shortly after the company was founded.
 - Our safety philosophy has been inherited as part of our DNA. In 1993, we launched Japan's first safety switch, and in 1998, we launched Japan's first enabling device.

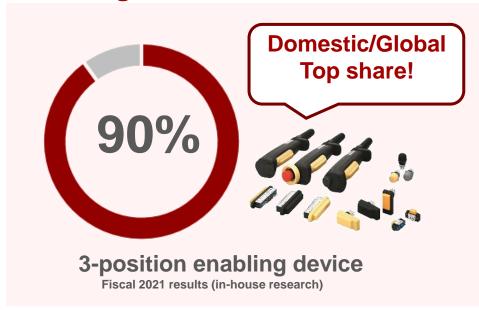


SB type metal box switch

Competitive Advantages and Strengths of IDEC (2)



■ Actively participate in the creation of international standards, acquire international safety standards for enabling switches, and have a global share of about 90%.





Competitive Advantages & Strengths of IDEC (2)



Received the Prime Minister's Commendation for Industrial Standardization Project



Competitive advantages and strengths of IDEC (2)



- We are actively pushing forward the development of human resources with the goal of promoting safety and security to society.
- We encourage our employees to acquire qualifications such as safety assessors based on international safety standards, and we also conduct various seminars and safety consulting.

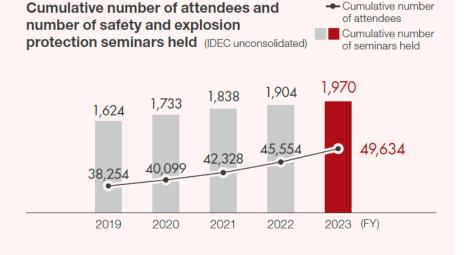
Qualification attesting to the level of safety knowledge and designing competency for technical staff

Number of employees qualified as Safety Assessors, Safety Basic Assessors and Robot Safety Assessors

Qualifications of knowledge and competence in occupational safety management for administrative staff

Number of employees qualified as Safety Officers

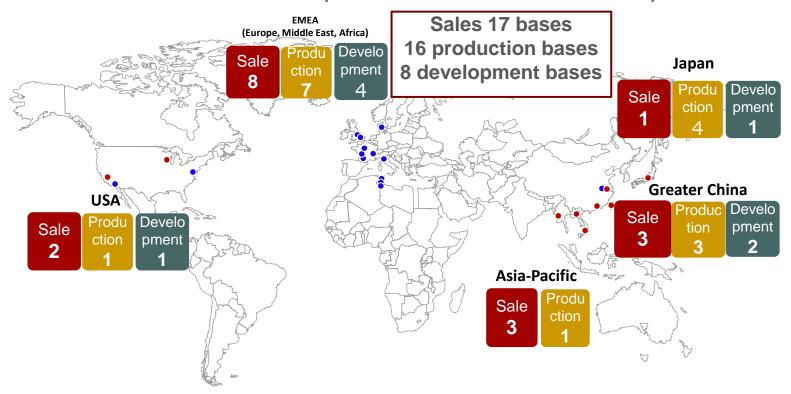
560 people (As of April 2023) 113 people



Competitive Advantages & Strengths of IDEC (3)



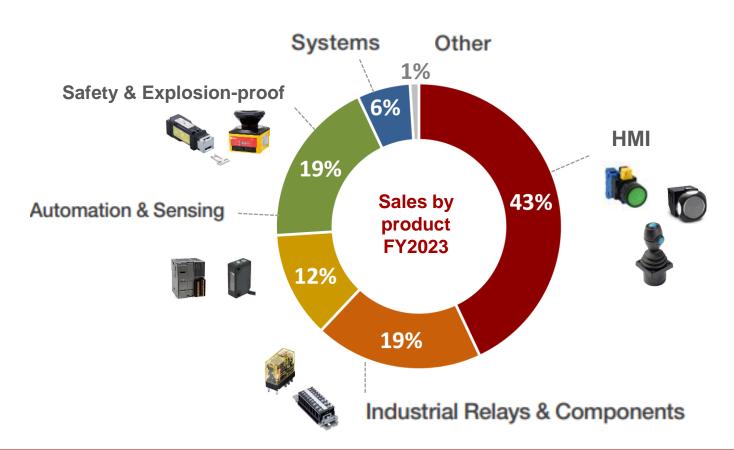
Having global bases, and promoting development, production and sales in accordance with local production for local consumption



What kind of business does IDEC have?

Business of IDEC





HMI



A wide product lineup of tens of thousands of models that can meet various uses and needs that differ by region and customer



HMI









HMI











Pushbuttons



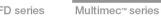




olo IA series



FD series











Tactile Switches

Metal type Pushbuttons







PBA series



Toggle Switches

600H-600NH series







Rocker Switches

K series









1000 series

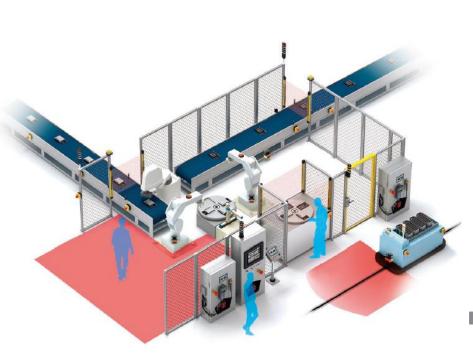


TS series



Safety & Explosion-proof -Safety-







Safety & Explosion-proof -Explosion-proof-



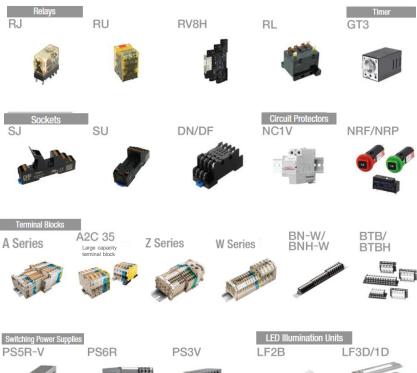




Industrial Components







Automation / Sensing











FT1A Pro/Lite



スマートリレー FL1F

イーサネットスイッチ SX5E











SA2E/1E







SA1Q







ハンディ式コードリーダ GD4590

PD9500DPM

固定式コードリーダ Matrix 120

卓上スキャナ

Magellan 1500i Magellan 3450



















ウェアラブルターミナル WIT-series







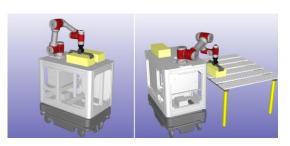




System









Collaborative robot system



AMR



ultra fine bubble Generator



library system



UL standard compliant/
Control panel design and production system



Food manufacturing system

Introduction of Distinctive Products





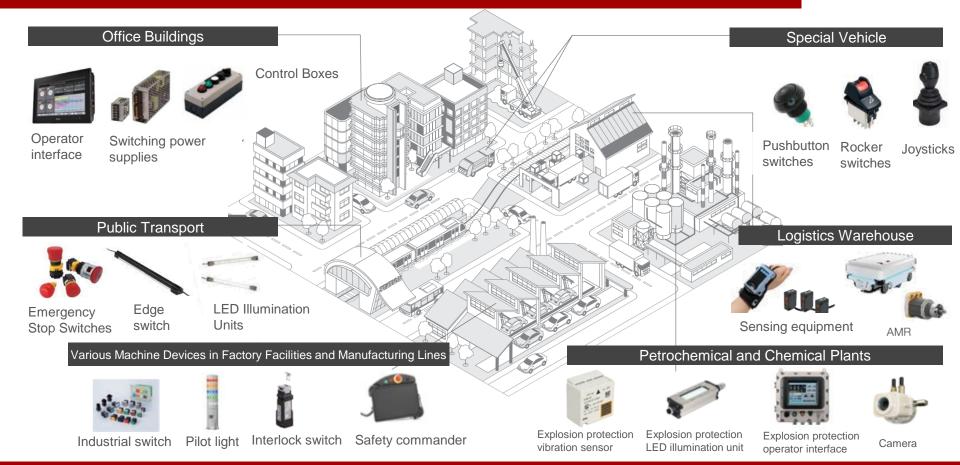
Easy installation of safety functions on tablets safety commander



Where are IDEC products used?

IDEC Products Used in Various Settings





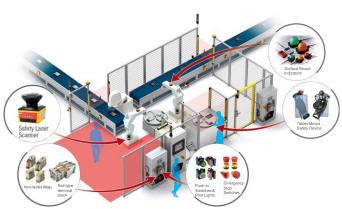
IDEC Products Used in Various Settigns

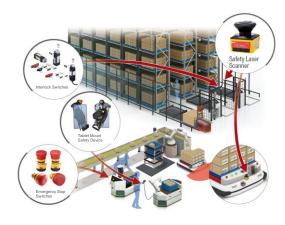


Products and Solutions for Automation and Equipment Control In Factory Production Lines and Distribution Warehouses

For example, it is installed as a control panel and safety device for controlling the production line of automobiles and electronic equipment, and it is also used as a safety device for logistics control, which has been growing in demand in recent years, and for autonomous transport robots.







IDEC Products Used in Various Scenes



Products That Control the Device Itself

Our broad product lineup is incorporated into a wide variety of equipment to automate and <u>streamline manufacturing sites and ensure the safety, security, and wellbeing of workers</u>.

[Semiconductor manufacturing equipment]

Operator Interface Interface Interlock switch Industrial relay Terminal block Switching power supply Emergency stop switch

[Machine Tools]



Focus Industries



- Among the focus industries, in addition to AGVs (automated guided vehicles), AMRs (autonomous mobile robots) and robots, which are expected to grow rapidly in the future, we will focus on machine tools and the automobile industry.
- Strengthen competitiveness by proactively proposing solutions to each industry









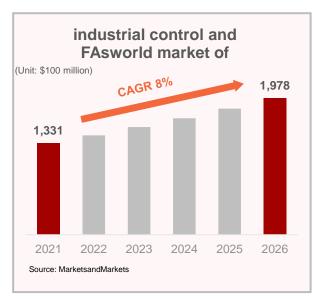


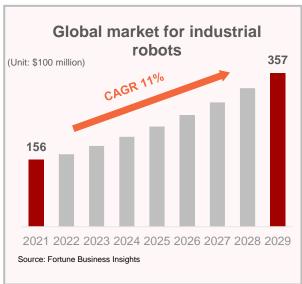
Forecast of Future Market Growth in Focus Industries

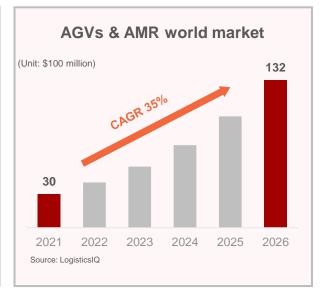


■ Control/FA global market will grow at CAGR of 8% by 2026

- *CAGR: Average annual growth rate
- Global Industrial Robot Market to grow at CAGR of 11% through 2029
- AGV/AMR global market will grow at CAGR of 35% (AGV 24%, AMR 43%) to 2026







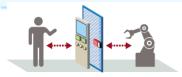
New Concept of Medium-Term Management Plan



HVI-X[Transformation]

- The business domain is not limited to interfaces, but changes to more interactive control in an environment where humans and machines work together.
- In the future, the optimization of the environment, including spaces where people and machines coexist, will increase the demand for realizing human safety, security, and well-being.

Taking advantage of safety DNA, further evolving conventional HMI, and promoting human-centered HMI-X as a new concept







machines collaborate



