The IDEC Group focuses on nine industry sectors where its long-cultivated factory automation (FA) knowledge and know-how can be used and growth potential is high.

While we provide a wide range of solutions aimed at flexibly responding to societal challenges and customer needs, such as dissemination of IoT, advance in automation, and ensuring safety in manufacturing sites. We try to expand our global business by focusing on selected industry sectors by each region.

**Nine major industry sectors**

The IDEC Group focuses on nine industry sectors where its long-cultivated factory automation (FA) knowledge and know-how can be used and growth potential is high. While we provide a wide range of solutions aimed at flexibly responding to societal challenges and customer needs, such as dissemination of IoT, advance in automation, and ensuring safety in manufacturing sites. We try to expand our global business by focusing on selected industry sectors by each region.

**Global Network**

(As of March 31, 2021)

- Global presence: 15 countries
- Employees (consolidated): 3,780

**Sales trends by segment**

As a leading company in HMI (Human-Machine Interface), the IDEC Group contributes to realizing safety, ANSHIN*, and well-being by providing diverse products and solutions.

* ANSHIN: a sense of trust and assurance without any fear or stress

**Global sales trends (Millions of U.S. dollars)**

- Americas: $226 million / 47%
- EMEA: $89 million / 18%
- Asia Pacific: $74 million / 15%
- Industrial Switches: $226 million / 47%
- Safety & Explosion Protection: $59 million / 12%
- Industrial Relays & Components: $89 million / 18%
- System: $29 million / 6%
- Automation & Sensing: $74 million / 15%
- New Business: $11 million / 2%

* Sales figures as of March 2021

**Sales trends**

(2017-2021)

- Americas: $226 million / 47%
- EMEA: $89 million / 18%
- Asia Pacific: $74 million / 15%

**Total sales**

$488 million

Note: Amounts in U.S. dollars are calculated at the prevailing exchange rate as of March 31 in every fiscal year.

Note: Exchange rate (1 U.S. dollar): FY2017 (¥112.20), FY2018 (¥106.27), FY2019 (¥111.01), FY2020 (¥108.83), FY2021 (¥110.72)